

# News Release

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## Hitachi Solutions

For Immediate Release

***Hitachi Solutions and LexisNexis® combine expertise to provide the global legal sector with specialist enterprise-grade, business management system, powered by Microsoft Dynamics® AX***

**LONDON** — April 03, 2014. [Hitachi Solutions](#), the Microsoft Dynamics solutions and services arm of Hitachi, partners with [LexisNexis® Enterprise Solutions](#) to provide organisations across the global legal sector with enterprise-grade business management system, [LexisOne™](#), powered by Microsoft Dynamics® AX. This formidable partnership combines LexisNexis' deep understanding of the legal sector with Hitachi Solutions' extensive experience of implementing enterprise resource planning (ERP) software, Microsoft Dynamics AX, into large, global and complex organisations.

LexisOne is a firm-wide, ERP-style business management system for legal service providers that goes beyond the scope of traditional legal practice management systems. It is powered by Microsoft Dynamics® AX and developed with LexisNexis' experience of providing software to the UK's top 250 law firms and the AM law 200 firms in the US.

"LexisOne is a game-changing product for the legal industry globally and we need an implementation partner who can operate in any region," said Andy Sparkes, General Manager, LexisNexis Enterprise Solutions. "Hitachi meets all our requirements – the company's expertise in Microsoft Dynamics AX as well as other Microsoft technology is second to none, we share a customer-centric approach to service delivery, and it's breadth of experience in delivering Dynamics AX projects across a variety of industries is valuable. We are confident that by working with Hitachi we will be offering an unrivalled solution and service to the global legal sector."

"Our partnership with LexisNexis continues Hitachi's strategic focus on the Service sector. It brings together LexisNexis' many years of legal industry expertise, the agility of Microsoft Dynamics AX, and Hitachi's global scale and experience delivering enterprise strength Dynamics AX solutions that creates a powerful and compelling offering for the legal sector," commented Steve French, Vice President Hitachi Solutions Europe.

"Our companies both have a proud history spanning 100+ years of serving our customers. We have found in LexisNexis a partner who shares our values and our commitment to customer excellence. I look forward to a long-term relationship with the team at LexisNexis," French concluded.

### About Hitachi Solutions

Hitachi Solutions is a core member of Information & Telecommunication Systems Company of Hitachi group and a recognized leader in delivering proven business and IT strategies and solutions to companies across many industries. With a balanced view of strategy, people, process and technology, we work with companies to understand their unique business needs, and to develop and implement practical business strategies and technology solutions. From business strategy development through application deployment and maintenance, our consultants are committed to helping clients quickly realize measurable business value and achieve sustainable ROI. We offer a client-focused, collaborative approach and transfer knowledge throughout each engagement.

Hitachi Solutions was recognized as the 2011 CRM partner of the year. Outside of Japan, the company conducts its business through three key subsidiaries, Hitachi Solutions America, Ltd., Hitachi Solutions Europe, Ltd. and Hitachi Solutions (China) Co., Ltd. For more information, call 0844 693 1538 or visit <http://uk.dynamics.hitachi-solutions.com/>

#### **About Hitachi Ltd.**

Hitachi, Ltd. (TSE: 6501), headquartered in Tokyo, Japan, is a leading global electronics company with approximately 326,000 employees worldwide. The company's consolidated revenues for fiscal 2012 (ended March 31, 2013) totaled 9,041 billion yen (\$96.1 billion). Hitachi is focusing more than ever on the Social Innovation Business, which includes infrastructure systems, information & telecommunication systems, power systems, construction machinery, high functional material & components, automotive systems and others. For more information on Hitachi, please visit the company's website at <http://www.hitachi.com>.

#### **About LexisNexis Legal & Professional**

LexisNexis Legal & Professional ([www.lexisnexis.com](http://www.lexisnexis.com)) is a leading global provider of content and technology solutions that enable professionals in legal, corporate, tax, government, academic and non-profit organisations to make informed decisions and achieve better business outcomes. As a digital pioneer, the company was the first to bring legal and business information online with its Lexis® and Nexis® services. Today, LexisNexis Legal & Professional harnesses leading-edge technology and world-class content, to help professionals work in faster, easier and more effective ways. Through close collaboration with its customers, the company ensures organisations can leverage its solutions to reduce risk, improve productivity, increase profitability and grow their business. Part of Reed Elsevier, LexisNexis Legal & Professional serves customers in more than 100 countries with 10,000 employees worldwide.

As a leading provider of software platforms, LexisNexis® Enterprise Solutions ([www.lexisnexis-es.co.uk](http://www.lexisnexis-es.co.uk)) works with customers to drive productive, efficient and reliable business decisions. Its solutions include Lexis® Visualfiles®, for case management and workflow and Lexis® InterAction®, a customer relationship management tool and LexisOne™, an enterprise-grade business management solution powered by Microsoft Dynamics® AX.

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